



Costimator®

CASE STUDY

ALPA PRECISION MANUFACTURING

The Client

Alpa Precision L.L.P. has been proudly servicing the oil and gas industry since 1981. After 30 years, they stand to be one of the top independent machine shops in Houston, TX, with outstanding service and prestigious clients. Using a variety of CNC and EDM machines and specializing in exotic metals such as Inconel, Titanium and MP35, Alpa Precision manufactures prototype part jobs, as well as production jobs from all sectors of the energy industry, and more.



[Watch Case Study Video](#)

The Problem

When repeating or duplicating steps in any estimating process it can become frustrating. Worse yet, when things cause frustration it can lead to increased opportunities for errors. Occasionally, the entire estimate may need to be copied and then recalculated. This duplication, transposition and manual recalculation process has a tendency to increase errors and inconsistencies which otherwise could be prevented if the process included cost estimating software. "As I continued to be challenged by these increasing 'multiple quantities' requests, I would sit at my desk thinking there has just got to be a better way," reports Owner and President, Alberto Lozano at Alpa Precision LLP. "Repeating these steps, for each estimate, was not only time-consuming and frustrating; I felt it was leaving 'way too much' room for error - which is something I simply cannot afford."

The Solution

"I searched on the internet, for cost estimating software, and found Costimator® and after seeing their online demo, I said wow this is what I've been hoping to find," reports Lozano. "Additionally, the software includes a wealth of manufacturing data, pretty much all the data I'll ever need." Now Alpa Precisions' day-to-day operations improvements include the following: Faster turnaround times on estimates and quotes, increased accuracy and more objective estimates, more time and options to review and tweak estimates to be more competitive and profitable, greater consistency in costs and pricing across the board, additional benefits such as instantly printing reports, estimates, quotes, and more.

"Costimator® is truly a powerful cost estimating and quoting software program and I know there are still features I've not yet begun to realize. Now, as I continue to use the system and as MTI Systems keep adding more features and benefits in their software updates, I'm finding new ways to improve success with my estimating."

- Alberto Lozano, ALPA PRECISION L.L.P.

